

Managed Account

Product Disclosure
Statement
28 February 2025

Part 2 - Managed Models Booklet Betashares

Betashares Dynamic Conservative ETF Model - MACC000211
Betashares Dynamic Moderate ETF Model - MACC000212
Betashares Dynamic Balanced ETF Model - MACC000213
Betashares Dynamic Growth ETF Model - MACC000214
Betashares Dynamic High Growth ETF Model - MACC000215
Betashares Australian Sustainability Leaders Model - MACC000531
Betashares Ethical Diversified - Balanced Model - MACC000532
Betashares Ethical Diversified - Growth Model - MACC000533
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General information only

The information provided in the Managed Account disclosure documents is general information only and is not intended to imply any recommendation or opinion about a financial product. This information does not take into account your personal objectives, financial situation or needs. You should consider whether the information is appropriate for you in light of your personal objectives, financial situation and needs, and you should consider consulting a financial adviser before making a decision about whether to invest in the Managed Account or any of the models.

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Important Information

This Managed Models Booklet is Part 2 of the product disclosure statement for the Netwealth Managed Account Service (ARSN 633 923 887) ('PDS'). It has been prepared and issued by Netwealth Investments Limited (ABN 85 090 569 109, AFS Licence No. 230975) ('Netwealth', 'we', 'us' or 'our') in our capacity as the responsible entity of the Netwealth Managed Account Service ('Managed Account') which is a registered managed investment scheme (ARSN 633 923 887).

The PDS in relation to the Managed Account issued by Netwealth is made up of two parts:

- a document titled 'Part 1 – General Information'; and
- this 'Part 2 – Managed Models Booklet' document.

The PDS also incorporates information from the Managed Account Guide for the Managed Account ('Managed Account Guide'). The PDS should be read together with the Managed Account Guide (together, the 'Managed Account disclosure documents'). Part 1 of the PDS sets out some important terms which are also used in this document.

This document describes the Betashares Managed Models ('models') for which Netwealth has appointed Betashares Capital Limited (ABN 78 139 566 868, AFS Licence No. 341181) ('Betashares'), as the Model Manager. It also contains information about the fees and other costs you may be charged if you invest in any of these models. There is a different 'Part 2 – Managed Models Booklet' for each suite of Managed Models in the Managed Account.

If you received any of the Managed Account disclosure documents electronically, we will provide a paper copy free upon request. If obtaining an electronic copy, please ensure you have a complete copy of each of the other Managed Account disclosure documents¹ that are relevant to you.

The information in this document about Betashares and the models is based on information provided to us by Betashares and:

- Betashares and its related bodies corporate have not authorised or caused the issue of the Managed Account disclosure documents, or been involved in the preparation of them, other than providing information about Betashares and information about the models;
- we have not independently verified the information provided by Betashares and, to the extent permitted by law, take no responsibility for it; and
- Betashares and each of its related bodies corporate expressly disclaim and take no responsibility for any part of the Managed Account disclosure documents other than in respect of any part of this document to which they have expressly given their consent.

We may choose not to implement the advice provided by Betashares in relation to the investment portfolio for the Betashares models where we believe that doing so may breach relevant law or result in an outcome that is not consistent with the investment mandate of the Betashares models. We may adjust the investment portfolios of the Betashares models in our absolute discretion.

An investment in the Managed Account is not a deposit with, or other liability of, Betashares or any of its related bodies corporate. An investment in the Managed Account is subject to risk including possible delays in repayment and loss of income or principal invested (see 'Key risks' in Part 1 of the PDS). Netwealth, Betashares and its related bodies corporate do not guarantee the performance of the Managed Account, the repayment of capital from the Managed Account or any particular rate of return.

Betashares has given and not withdrawn its consent:

- to be named in this document in the form and context in which it is named;
- to any statements made by, or attributable to, Betashares in the form and context in which those statements appear; and
- to the inclusion of the information about Betashares and the models in the form and context in which such information appears.

¹ The documents described on this page are available free of charge, on [Managed Accounts forms and documents page](#) of the Netwealth website, in printed form by calling Freecall 1800 888 223 or from your Nominated Financial Adviser.

About the Model Manager

Betashares is an Australian fund manager that specialises in exchange traded funds ('ETFs'). Established in 2009, Betashares issues a wide range of exchange traded products ('ETPs') on Australian stock exchanges. Betashares' philosophy is to create intelligent investment solutions that broaden the investment possibilities for Australian investors. Betashares' products provide access to a wide range of market indices, asset classes and investment strategies, all of which can be bought or sold like any share on a stock exchange.

Investment strategy and process

Betashares Dynamic ETF Model Portfolios

Betashares Dynamic ETF Model Portfolios use a dynamic asset allocation process coupled with a selection of ETFs chosen by Betashares to provide low cost, diversified exposure. Betashares believes that, on occasion, opportunities to make above market returns (alpha) may arise, in the form of individual security or broader asset class mispricing.

Betashares believes that dynamic 'asset class tilting' to exploit mispricing, as used in the Betashares Dynamic ETF Model Portfolios, can provide enhanced risk adjusted returns over time.

The Betashares Investment Committee reviews the ETF landscape on a quarterly basis and determines which ETFs (issued by Betashares and other providers) offer the best exposure to the relevant asset classes. The choice and weighting attached to each ETF within each model portfolio is reflective of Betashares' asset allocation views.

Betashares Ethical Managed Models

The Betashares Ethical Managed Models are index-based strategies. Investment indices track the performance of securities whose selection and weighting is determined by the application of a prescribed set of rules known as an index construction methodology. Index-based strategies are typically characterised by their diversification, cost-effectiveness and transparency.

The Betashares Ethical Managed Models consist of:

- Betashares Australian Sustainability Leaders Model
- Betashares Ethical Diversified – Balanced Model
- Betashares Ethical Diversified – Growth Model
- Betashares Ethical Diversified – High Growth Model

These models are constructed using Betashares' ethical ETFs and direct holdings of ethically-screened Australian equities. Each ethical ETF tracks a custom designed index with a screening methodology adopted by the index provider. The index provider (such as Nasdaq or Solactive) publishes its own methodology about how securities are selected and screened for inclusion in the index.

The Responsible Investment Committee ('RIC') is a body, established by Betashares, that provides oversight and guidance on ESG-related issues and determines the list of investments that pass the environmental, social, and governance ('ESG') screening criteria (both negative and positive) set out in the relevant index methodology. The RIC may from time to time make recommendations to the index provider regarding the index methodology, including as it relates to modifying the screening criteria. The RIC comprises individuals, appointed by Betashares, who are advocates of, and have experience and expertise in, ESG investing. The RIC appointed under each index methodology has a charter and follows standardised procedures. A representative of Betashares is a member of the RIC, with a majority of members comprising other industry experts. However, specifically for domestic bonds exposure, the RIC exclusively comprises Betashares' representatives.

Betashares Australian Sustainability Leaders Model

The Betashares Australian Sustainability Leaders Model is constructed using direct ASX listed securities that are generally the largest (minimum market capitalisation of \$300 million) and most liquid securities in the Betashares Australian Sustainability Leaders ETF (ASX: FAIR), which aims to track the Nasdaq Future Australian Sustainability Leaders Index.

The term "Sustainability Leader" is used in the labelling of the Betashares Australian Sustainability Leaders Model to reflect the application of positive screens in the index construction process. The positive screen applied is as follows:

- the Betashares Australian Sustainability Leaders Model preferences companies with revenues from activities that contribute to the achievement of the United Nations Sustainable Development Goals;

Betashares Ethical Diversified Models

The Betashares Ethical Diversified Models are constructed using the Betashares Australian Sustainability Leaders Model and a range of Betashares' ethical and responsible ETFs.

The term "Ethical" is used in the labelling of the three Betashares Ethical Diversified Models to reflect the application of positive, negative and norms-based screens in the index construction process.

The Betashares Ethical Diversified Models are built using strategic asset allocation ('SAA') assumptions that are reviewed annually by the Betashares Investment Committee to take into account prevailing economic and market conditions. These models are also rebalanced periodically to ensure they remain consistent with target allocations and risk profiles.

Additional information

Further information about how positive, negative and norms-based screens are applied by the index provider in conjunction with the RIC for security inclusion in the index (and therefore the underlying Betashares ethical ETFs) is described below.

There is no assurance that a model/index that uses environmental, social and/or ethical criteria to select and weight securities will outperform a traditional index, over any time period.

Underlying Betashares' ethical ETFs – Security Selection

The Betashares ethical ETFs aim to track the performance of indices which take into account ESG, ethical and labour standard issues in their selection processes and eligibility criteria. Betashares takes into account ESG, ethical and labour standard issues when selecting, retaining and realising investments in those ETFs, in accordance with the indices they track.

All the underlying investments in the Betashares Ethical Managed Models (other than cash) are subject to negative screens that are applied by the index provider in conjunction with the RIC, are designed to reduce or eliminate exposure to companies whose activities are considered to carry significant negative ESG risks (subject to applicable materiality thresholds), such as certain activities involving fossil fuels, weapons, gambling, tobacco, alcohol, junk food and animal cruelty (amongst others). The full list of business activities screened out in this process, together with the applicable materiality thresholds, are set out in the relevant underlying ETF's index methodology (see links below). In addition, a company exposed to significant ESG-related reputational risk or controversy may also be excluded if the RIC considers that its inclusion would be inconsistent with the values of the index. In making such a recommendation, the RIC will reference international norms and standards. These may include the United Nations Guiding Principles on Business and Human Rights, the Ten Principles of the United Nations Global Compact and the standards for responsible business conduct set out in the OECD Guidelines for Multinational Enterprises.

Positive screens are applied by the index provider in conjunction with the RIC to identify and select companies that meet specific ESG criteria. For equity indices, this involves identifying 'Climate leaders', which are companies that have a carbon efficiency that places them in the top one-third of companies in their industry or 'Sustainability leaders', which are companies that derive a significant portion of their gross revenue (generally 50%) from activities aligned with the achievement of one or more targets underlying the UN Sustainable Development Goals, such as renewable energy, water efficiency or healthcare.

With respect to bonds, the international bond exposure is comprised of only 'green bonds'. Green bonds are bonds issued to fund projects that have positive environmental and/or climate benefits. To be eligible for inclusion in the underlying index, bonds must be defined by the Climate Bonds Initiative (CBI), an international not-for-profit organisation, as green bonds under its Green Bond Database Methodology. Under CBI's eligibility criteria, bond proceeds must be used to fund assets, projects or activities that contribute to the goal of a low carbon economy, as specified in CBI's green bond taxonomy.

No positive screens are applied to the domestic fixed income portfolio, which is comprised of bonds that have passed stringent negative and norms-based screens.

For further information regarding:

- Betashares' ethical ETFs, visit: <https://www.betashares.com.au/category/ethical-etfs/>
- Betashares' stewardship approach, visit <https://www.betashares.com.au/stewardship/>

Investment in related products or related parties

The models may invest in financial products that are issued or managed by Betashares and/or Netwealth or its related parties. Where a model invests in such products, Betashares and/or Netwealth or its related parties may receive management fees in relation to those products. These fees are in addition to the Investment management fees that apply to the model and may form part of the indirect costs of the model.

Model Profiles

Betashares Dynamic Conservative ETF Model (MACC000211)

Investment objective and timeframe	<p>Aims to provide a return of CPI + 1.00% p.a. after fees and costs over rolling 5-year periods.</p> <p>The model aims to provide attractive risk adjusted returns over time, subject to a level of overall return volatility consistent with a "low" risk rating in accordance with the Standard Risk Measure guidance developed by the Financial Services Council ('FSC') and the Association of Superannuation Funds of Australia ('ASFA').</p>																																				
Investment strategy	<p>The model aims to achieve its investment objective through exposure to a diversified range of asset classes using relevant ETFs and to enhance risk adjusted returns over time through dynamic asset class tilts.</p> <p>As a result, asset allocations may vary depending on market conditions and correlations. However, it is expected that over the cycle growth assets will average approximately 20%, while defensive assets will average approximately 80%.</p>																																				
Investment category	Diversified																																				
Asset allocation ranges	<table><thead><tr><th>Asset class</th><th>Minimum allocation (%)</th><th>Neutral allocation (%)</th><th>Maximum allocation (%)</th></tr></thead><tbody><tr><td>Australian equities</td><td>2.5</td><td>8</td><td>20</td></tr><tr><td>International equities</td><td>2.5</td><td>12</td><td>20</td></tr><tr><td>Australian property</td><td>0</td><td>0</td><td>15</td></tr><tr><td>International property</td><td>0</td><td>0</td><td>15</td></tr><tr><td>Alternatives</td><td>0</td><td>0</td><td>15</td></tr><tr><td>Australian fixed interest</td><td>10</td><td>39</td><td>60</td></tr><tr><td>International fixed interest</td><td>5</td><td>26</td><td>35</td></tr><tr><td>Cash</td><td>5</td><td>15</td><td>45</td></tr></tbody></table>	Asset class	Minimum allocation (%)	Neutral allocation (%)	Maximum allocation (%)	Australian equities	2.5	8	20	International equities	2.5	12	20	Australian property	0	0	15	International property	0	0	15	Alternatives	0	0	15	Australian fixed interest	10	39	60	International fixed interest	5	26	35	Cash	5	15	45
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Income setting	Accumulate income (Note that different combinations of this model income setting and your individual income instruction (as defined in Part 1 of the PDS) can impact cash holdings, rebalancing, and transaction costs. More information about income settings is available in the 'Managed Account income instruction' section of the Managed Account Guide).																																				
Minimum investment amount	\$25,000																																				

Betashares Dynamic Moderate ETF Model (MACC000212)

Investment objective and timeframe	<p>Aims to provide a return of CPI + 1.75% p.a. after fees and costs over rolling 5-year periods.</p> <p>The model aims to provide attractive risk adjusted returns over time, subject to a level of overall return volatility consistent with a “low to medium” risk rating in accordance with the Standard Risk Measure guidance developed by the FSC and ASFA.</p>																																				
Investment strategy	<p>The model aims to achieve its investment objective through exposure to a diversified range of asset classes using relevant ETFs and to enhance risk adjusted returns over time through dynamic asset class tilts.</p> <p>As a result, asset allocations may vary depending on market conditions and correlations. However, it is expected that over the cycle growth assets will average approximately 35%, while defensive assets will average approximately 65%.</p>																																				
Investment category	Diversified																																				
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Australian fixed interest	15	33	55																																		
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Income setting	<p>Accumulate income</p> <p>(Note that different combinations of this model income setting and your individual income instruction (as defined in Part 1 of the PDS) can impact cash holdings, rebalancing, and transaction costs. More information about income settings is available in the ‘Managed Account income instruction’ section of the Managed Account Guide).</p>																																				
Minimum investment amount	\$25,000																																				

Betashares Dynamic Balanced ETF Model (MACC000213)

Investment objective and timeframe	<p>Aims to provide a return of CPI + 2.75% p.a. after fees and costs over rolling 5-year periods.</p> <p>The model aims to provide attractive risk adjusted returns over time, subject to a level of overall return volatility consistent with a “medium” risk rating in accordance with the Standard Risk Measure guidance developed by the FSC and ASFA.</p>																																				
Investment strategy	<p>The model aims to achieve its investment objective through exposure to a diversified range of asset classes using relevant ETFs and to enhance risk adjusted returns over time through dynamic asset class.</p> <p>As a result, asset allocations may vary depending on market conditions and correlations. However, it is expected that over the cycle growth assets will average approximately 50%, while defensive assets will average approximately 50%.</p>																																				
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Minimum investment amount	\$25,000																																				

Betashares Dynamic Growth ETF Model (MACC000214)

Investment objective and timeframe	<p>Aims to provide a return of CPI + 3.50% p.a. after fees and costs over rolling 5-year periods.</p> <p>The model aims to provide attractive risk adjusted returns over time, subject to a level of overall return consistent with a “medium to high” risk rating in accordance with the Standard Risk Measure guidance developed by the FSC and ASFA.</p>																																				
Investment strategy	<p>The model aims to achieve its investment objective through exposure to a diversified range of asset classes using relevant ETFs and to enhance risk adjusted returns over time through dynamic asset class tilts.</p> <p>As a result, asset allocations may vary depending on market conditions and correlations. However, it is expected that over the cycle growth assets will average approximately 70%, while defensive assets will average approximately 30%.</p>																																				
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Betashares Dynamic High Growth ETF Model (MACC000215)

Investment objective and timeframe	Aims to provide a return of CPI + 5.00% p.a. after fees and costs over rolling 5-year periods. The model aims to provide attractive risk adjusted returns over time, subject to a level of overall return consistent with a “high” risk rating in accordance with the Standard Risk Measure guidance developed by the FSC and ASFA.																																				
Investment strategy	<p>The model aims to achieve its investment objective through exposure to a diversified range of asset classes using relevant ETFs and to enhance risk adjusted returns over time through dynamic asset class tilts.</p> <p>As a result, asset allocations may vary depending on market conditions and correlations. However, it is expected that over the cycle growth assets will average approximately 90%, while defensive assets will average approximately 10%.</p>																																				
Investment category	Diversified																																				
Asset allocation ranges	<table border="1"> <thead> <tr> <th style="text-align: left;">Asset class</th> <th style="text-align: center;">Minimum allocation (%)</th> <th style="text-align: center;">Neutral allocation (%)</th> <th style="text-align: center;">Maximum allocation (%)</th> </tr> </thead> <tbody> <tr> <td>Australian equities</td> <td style="text-align: center;">20</td> <td style="text-align: center;">36</td> <td style="text-align: center;">60</td> </tr> <tr> <td>International equities</td> <td style="text-align: center;">25</td> <td style="text-align: center;">54</td> <td style="text-align: center;">65</td> </tr> <tr> <td>Australian property</td> <td style="text-align: center;">0</td> <td style="text-align: center;">0</td> <td style="text-align: center;">25</td> </tr> <tr> <td>International property</td> <td style="text-align: center;">0</td> <td style="text-align: center;">0</td> <td style="text-align: center;">25</td> </tr> <tr> <td>Alternatives</td> <td style="text-align: center;">0</td> <td style="text-align: center;">0</td> <td style="text-align: center;">20</td> </tr> <tr> <td>Australian fixed interest</td> <td style="text-align: center;">0</td> <td style="text-align: center;">9</td> <td style="text-align: center;">20</td> </tr> <tr> <td>International fixed interest</td> <td style="text-align: center;">0</td> <td style="text-align: center;">0</td> <td style="text-align: center;">15</td> </tr> <tr> <td>Cash</td> <td style="text-align: center;">1</td> <td style="text-align: center;">1</td> <td style="text-align: center;">15</td> </tr> </tbody> </table>	Asset class	Minimum allocation (%)	Neutral allocation (%)	Maximum allocation (%)	Australian equities	20	36	60	International equities	25	54	65	Australian property	0	0	25	International property	0	0	25	Alternatives	0	0	20	Australian fixed interest	0	9	20	International fixed interest	0	0	15	Cash	1	1	15
Asset class	Minimum allocation (%)	Neutral allocation (%)	Maximum allocation (%)																																		
Australian equities	20	36	60																																		
International equities	25	54	65																																		
Australian property	0	0	25																																		
International property	0	0	25																																		
Alternatives	0	0	20																																		
Australian fixed interest	0	9	20																																		
International fixed interest	0	0	15																																		
Cash	1	1	15																																		
Investment universe	Australian listed ETFs and AUD cash. The model typically holds between 4 to 9 investments.																																				
Income setting	Accumulate income (Note that different combinations of this model income setting and your individual income instruction (as defined in Part 1 of the PDS) can impact cash holdings, rebalancing, and transaction costs. More information about income settings is available in the ‘Managed Account income instruction’ section of the Managed Account Guide).																																				
Minimum investment amount	\$25,000																																				

Betashares Australian Sustainability Leaders Model (MACC000531)

Investment objective and timeframe	Aims to provide a return in line with the Nasdaq Future Australian Sustainability Leaders Index, before fees and costs, over rolling 7-year periods.															
Investment strategy	The model invests in ASX listed shares that are generally the largest and most liquid in the Betashares Australian Sustainability Leaders ETF (ASX: FAIR) which tracks the Nasdaq Future Australian Sustainability Leaders Index. All companies in the model are subject to the Betashares ethical ETF screening process documented on pages 4 and 5.															
Investment category	Australian equities - general															
Asset allocation ranges	<table> <thead> <tr> <th>Asset class</th> <th>Minimum allocation (%)</th> <th>Neutral allocation (%)</th> <th>Maximum allocation (%)</th> </tr> </thead> <tbody> <tr> <td>Australian equities</td> <td>95</td> <td>99</td> <td>100</td> </tr> <tr> <td>Cash</td> <td>0</td> <td>1</td> <td>5</td> </tr> </tbody> </table>				Asset class	Minimum allocation (%)	Neutral allocation (%)	Maximum allocation (%)	Australian equities	95	99	100	Cash	0	1	5
Asset class	Minimum allocation (%)	Neutral allocation (%)	Maximum allocation (%)													
Australian equities	95	99	100													
Cash	0	1	5													
Investment universe	ASX listed shares in companies with a minimum market capitalisation of \$300 million and cash. The model typically holds between 30 to 40 investments.															
Income setting	Accumulate income (Note that different combinations of this model income setting and your individual income instruction (as defined in Part 1 of the PDS) can impact cash holdings, rebalancing, and transaction costs. More information about income settings is available in the 'Managed Account income instruction' section of the Managed Account Guide).															
Minimum investment amount	\$25,000															

Betashares Ethical Diversified - Balanced Model (MACC000532)

Investment objective and timeframe	Aims to provide a return in line with the Balanced Composite Benchmark Index ² , before fees and costs, over rolling 5-year periods.																											
Investment strategy	The model provides exposure to a passive blend of asset classes including Australian and global equities and bonds, according to a balanced strategic asset allocation, and in accordance with the Betashares ESG approach on pages 4 and 5. The model is constructed using Betashares' ethical ETFs and the Betashares Australian Sustainability Leaders Model (MACC000531).																											
Investment category	Diversified																											
Asset allocation ranges	<table> <thead> <tr> <th>Asset class</th> <th>Minimum allocation (%)</th> <th>Neutral allocation (%)</th> <th>Maximum allocation (%)</th> </tr> </thead> <tbody> <tr> <td>Australian equities</td> <td>10</td> <td>20</td> <td>30</td> </tr> <tr> <td>International equities</td> <td>20</td> <td>30</td> <td>40</td> </tr> <tr> <td>Australian fixed interest</td> <td>15</td> <td>24.5</td> <td>35</td> </tr> <tr> <td>International fixed interest</td> <td>15</td> <td>24.5</td> <td>35</td> </tr> <tr> <td>Cash</td> <td>0</td> <td>1</td> <td>5</td> </tr> </tbody> </table>				Asset class	Minimum allocation (%)	Neutral allocation (%)	Maximum allocation (%)	Australian equities	10	20	30	International equities	20	30	40	Australian fixed interest	15	24.5	35	International fixed interest	15	24.5	35	Cash	0	1	5
Asset class	Minimum allocation (%)	Neutral allocation (%)	Maximum allocation (%)																									
Australian equities	10	20	30																									
International equities	20	30	40																									
Australian fixed interest	15	24.5	35																									
International fixed interest	15	24.5	35																									
Cash	0	1	5																									
Investment universe	ASX listed equities (minimum market capitalisation of \$300 million), Australian listed ETFs and cash. The model may invest in these assets through other Managed Models in the Managed Account. The model typically holds between 27 to 45 investments.																											
Income setting	Accumulate income (Note that different combinations of this model income setting and your individual income instruction (as defined in Part 1 of the PDS) can impact cash holdings, rebalancing, and transaction costs. More information about income settings is available in the 'Managed Account income instruction' section of the Managed Account Guide).																											
Minimum investment amount	\$30,000																											

² For more information about this index go to: <https://www.betashares.com.au/files/collateral/ManagedAccounts/Betashares-Ethical-Diversified-Composite-Benchmarks.pdf>. A copy of this document can be obtained from us, free of charge upon request.

Betashares Ethical Diversified - Growth Model (MACC000533)

Investment objective and timeframe	Aims to provide a return in line with the Growth Composite Benchmark Index ³ , before fees and costs, over rolling 7-year periods.			
Investment strategy	The model provides exposure to a passive blend of asset classes including Australian and global equities and bonds, according to a growth strategic asset allocation, and in accordance with the Betashares ESG approach on pages 4 and 5. The model is constructed using Betashares' ethical ETFs and the Betashares Australian Sustainability Leaders model (MACC000531).			
Investment category	Diversified			
Asset allocation ranges		Minimum allocation (%)	Neutral allocation (%)	Maximum allocation (%)
	Asset class			
	Australian equities	18	28	38
	International equities	32	42	52
	Australian fixed interest	5	14.5	25
	International fixed interest	5	14.5	25
	Cash	0	1	5
Investment universe	ASX listed equities (minimum market capitalisation of \$300 million), Australian listed ETFs and cash. The model may invest in these assets through other Managed Models in the Managed Account. The model typically holds between 27 to 45 investments.			
Income setting	Accumulate income (Note that different combinations of this model income setting and your individual income instruction (as defined in Part 1 of the PDS) can impact cash holdings, rebalancing, and transaction costs. More information about income settings is available in the 'Managed Account income instruction' section of the Managed Account Guide).			
Minimum investment amount	\$30,000			

³ For more information about this index go to: <https://www.betashares.com.au/files/collateral/ManagedAccounts/Betashares-Ethical-Diversified-Composite-Benchmarks.pdf>. A copy of this document can be obtained from us, free of charge upon request.

Betashares Ethical Diversified - High Growth Model (MACC000534)

Investment objective and timeframe	Aims to provide a return in line with the High Growth Composite Benchmark Index ⁴ , before fees and costs, over rolling 7-year periods.			
Investment strategy	The model provides exposure to a passive blend of asset classes including Australian and global equities and bonds, according to a high growth strategic asset allocation, and in accordance with the Betashares ESG approach on pages 4 and 5. The model is constructed using Betashares' ethical ETFs and the Betashares Australian Sustainability Leaders model (MACC000531).			
Investment category	Diversified			
Asset allocation ranges		Minimum allocation (%)	Neutral allocation (%)	Maximum allocation (%)
	Asset class			
	Australian equities	26	36	46
	International equities	44	54	64
	Australian fixed interest	0	4.5	15
	International fixed interest	0	4.5	15
	Cash	0	1	2
Investment universe	ASX listed shares (minimum market capitalisation of \$300 million), Australian listed ETFs and cash. The model may invest in these assets through other Managed Models in the Managed Account. The model typically holds between 27 to 45 investments.			
Income setting	Accumulate income (Note that different combinations of this model income setting and your individual income instruction (as defined in Part 1 of the PDS) can impact cash holdings, rebalancing, and transaction costs. More information about income settings is available in the 'Managed Account income instruction' section of the Managed Account Guide).			
Minimum investment amount	\$30,000			

⁴ For more information about this index go to: <https://www.betashares.com.au/files/collateral/ManagedAccounts/Betashares-Ethical-Diversified-Composite-Benchmarks.pdf>. A copy of this document can be obtained from us, free of charge upon request.

Fees and other costs

Did you know?

Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns.

For example, total annual fees and costs of 2% of your investment balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower fees. Ask the fund or your financial adviser.

To find out more

If you would like to find out more, or see the impact of the fees based on your own circumstances, the **Australian Securities and Investments Commission (ASIC)** Moneysmart website (www.moneysmart.gov.au) has a managed funds fee calculator to help you check out different fee options.

This section shows fees and other costs that you may be charged. These fees and costs may be deducted from your money, from the returns on your investment or from the assets of the managed investment scheme as a whole.

Information about taxes is set out on page 16 of Part 1 of the PDS.

You should read all the information about fees and costs because it is important to understand their impact on your investment.

Fees and costs for particular models are shown from page 20 in this document.

Fees and costs summary

Netwealth Managed Account Service

Type of fee or cost	Amount	How and when paid
Ongoing annual fees and costs		
Management fees and costs⁵	Investment management fee	Calculated daily and deducted monthly in arrears from your managed account cash account. ⁸
The fees and costs for managing your investment ^{6,7}	An investment management fee is payable for each model. The fee ranges from 0.18% to 0.49% p.a. of the value of your investment in the model/s and depends on the model/s you select. PLUS Interest retained on the cash account Estimated to range from 0.0141% to 0.0178% p.a. of the value of your investment in the model/s and depends on the model/s you select, the amount of cash held in the Managed Account for all investors, and the interest earned on the pooled cash account. PLUS Indirect costs Estimated to range from 0% to 0.4175% p.a. of the value of your investment in the model/s and depends on the model/s you select.	We retain our share of the interest (from the total interest paid by the bank) at the end of each month, before any interest is credited to your managed account cash account. ⁸ It is not deducted from your managed account cash account. Indirect costs are costs that are not deducted from your managed account cash account, but which reduce the return from the underlying investments in your selected model. In the case of underlying investments held in your managed account such as managed funds, indirect costs are reflected in the unit price of the relevant managed fund.
Performance fees⁹	Underlying performance fees	In the case of underlying investments held in your selected model, the underlying performance fees are reflected in the unit price of the relevant investment. These underlying performance fees are not deducted from your managed account cash account.
Amounts deducted from your investment in relation to the performance of Netwealth Managed Account Service	Estimated as 0% p.a. of the value of your investment in the model/s.	

⁵ For more information on the various fees and costs described in this section, and how they are calculated, see 'Management fees and costs' under 'Additional explanation of fees and costs' in this document.

⁶ None of these fees and costs includes amounts payable to an adviser.

⁷ The relevant fees and costs for each model is set out in the 'Additional explanation of fees and costs' in this document.

⁸ The amount of this fee or cost may be negotiated. For more information, see 'Negotiation of fees or costs' under 'Additional explanation of fees and costs' in this document.

⁹ For more information, see 'Underlying performance fees' under 'Additional explanation of fees and costs' in this document.

Type of fee or cost	Amount	How and when paid
Transaction costs¹⁰ The costs incurred by the scheme when buying or selling assets	Managed Account transaction fee – listed securities 0.150% of the value of each sale and each purchase of Australian listed securities and/or international securities. PLUS Underlying transaction costs Estimated to range from 0% to 0.0054% p.a. of the value of your investment in the model/s and depends on the model/s you select.	The 'Managed Account transaction fee – listed securities' is deducted from your managed account cash account at the time of the trade. ¹¹ Underlying transaction costs are not deducted from your managed account cash account. Rather, they are deducted from the investments held in your selected model. In the case of investments in your managed account such as managed funds, the underlying transaction costs are reflected in the unit price of the relevant managed fund.
Member activity related fees and costs (fees for services or when your money moves in or out of Netwealth Managed Account Service)¹²		
Establishment fee The fee to open your investment	Nil	Not applicable
Contribution fee¹³ The fee on each amount contributed to your investment	Nil ¹⁴	Not applicable
Buy-sell spread An amount deducted from your investment representing costs incurred in transactions by Netwealth Managed Account Service	Nil ¹⁴	Not applicable
Withdrawal fee¹³ The fee on each amount you take out of your investment	Nil ¹⁴	Not applicable
Exit fee¹³ The fee to close your investment	Nil ¹⁴	Not applicable
Switching fee The fee for changing models	Nil ¹⁴	Not applicable

¹⁰ For more information, see 'Transaction costs' under 'Additional explanation of fees and costs' in this document.

¹¹ The amount of this fee or cost may be negotiated. For more information, see 'Negotiation of fees or costs' under 'Additional explanation of fees and costs' in this document.

¹² See 'Additional explanation of fees and costs' in this document for other additional service fees, special request fees and incidental fees and costs that may apply.

¹³ None of these fees and costs includes amounts payable to an adviser.

¹⁴ We do not charge a contribution fee, buy-sell spread, withdrawal fee, exit fee or switching fee when you move your investments in and out of the Managed Account. However, if you make additional investment(s) or withdrawal(s) from your managed account, transaction costs may be incurred. See 'Transaction costs' under 'Additional explanation of fees and costs' in this document for more information.

Example of annual fees and costs - Betashares Dynamic Growth ETF Model

This table gives an example of how the ongoing annual fees and costs in Betashares Dynamic Growth ETF Model can affect your investment over a 1-year period. You should use this table to compare this product with other managed accounts.

EXAMPLE – Betashares Dynamic Growth ETF Model		Balance of \$50,000 with a contribution of \$5,000 during year ¹⁵
Contribution Fees	Nil	For every additional \$5,000 you put in, you will be charged \$0
PLUS	Investment management fee of 0.18% p.a.	And , for every \$50,000 you have in the Betashares Dynamic Growth ETF Model you will be charged or have deducted from your investment \$173.55 each year
Management fees and costs ¹⁶	+ Interest retained on the cash account of 0.015% p.a.	
	+ Indirect costs of 0.1521% p.a.	
PLUS	Underlying performance fee of 0% p.a.	And , you will be charged or have deducted from your investment \$0 in performance fees each year
Performance fees ¹⁷		
PLUS	Transaction fees of 0.0185% p.a. relating to the purchase of Australian listed securities.	And , you will be charged or have deducted from your investment \$10.70 in transaction costs
Transaction costs ¹⁸	+ Underlying transaction costs of 0.0029% p.a.	
EQUALS		If you had an investment of \$50,000 at the beginning of the year and you put in an additional \$5,000 during that year, you would be charged fees and costs of: \$184.25*
Cost of the Betashares Dynamic Growth ETF Model		What it costs you will depend on the models you choose and the fees you negotiate.

* **Note:** This example is illustrative only and assumes you have chosen the Betashares Dynamic Growth ETF Model. Fees and costs vary depending on the model you choose. The allocation to underlying investments may change depending on market movements and decisions made by the Model Manager. The 'Additional explanation of fees and costs' in this document includes estimated ongoing annual fees and costs for each model.

¹⁵ This example assumes that there is a constant balance of \$50,000 throughout the year with \$5,000 invested at the end of the year.

¹⁶ See 'Management fees and costs' under 'Additional explanation of fees and costs' in this document for more information on how these fees are calculated.

¹⁷ See 'Performance fees' under 'Additional explanation of fees and costs' in this document for more information on how these fees are calculated.

¹⁸ See 'Transaction costs' under 'Additional explanation of fees and costs' in this document for more information on how these fees are calculated. And, if you leave the Managed Account, additional transaction costs may apply depending on the assets you hold, see 'Transaction costs' under 'Additional explanation of fees and cost' in this document for more information.

Cost of product for 1 year

The cost of product gives a summary calculation of how ongoing annual fees and costs can affect your investment over a 1-year period for all investment options. It is calculated in the manner shown in the Example of annual fees and costs.

The cost of product assumes a balance of \$50,000 at the beginning of the year with a contribution of \$5,000 during the year. (Additional fees such as an establishment fee or an exit fee may apply; refer to the Fees and costs summary for the relevant option).

You should use this figure to help compare this product with other products offered by managed investment schemes.

Managed Model	Model Code	Cost of Product
BetaShares Dynamic Conservative ETF Model	MACC000211	\$202.85
BetaShares Dynamic Moderate ETF Model	MACC000212	\$195.50
BetaShares Dynamic Balanced ETF Model	MACC000213	\$189.50
BetaShares Dynamic Growth ETF Model	MACC000214	\$184.25
BetaShares Dynamic High Growth ETF Model	MACC000215	\$179.50
BetaShares Australian Sustainability Leaders Model	MACC000531	\$295.40
BetaShares Ethical Diversified - Balanced Model	MACC000532	\$353.20
BetaShares Ethical Diversified - Growth Model	MACC000533	\$363.85
BetaShares Ethical Diversified – High Growth Model	MACC000534	\$372.65

Additional explanation of fees and costs

The following table provides additional information about the fees and costs for each of the models in the Managed Account offered under this Part 2 – Managed Models Booklet.

Managed Model	Model Code	Management fees and costs			Performance fees	Transaction costs		Risk band
		Investment management fee (p.a.)	Interest retained on the cash account (estimate p.a.)	Indirect costs (estimate p.a.)	Underlying performance fee (estimate p.a.)	Transaction fees (estimate p.a.)	Underlying transaction costs (estimate p.a.)	
BetaShares Dynamic Conservative ETF Model	MACC000211	0.1800%	0.0145%	0.1863%	Nil	0.0236%	0.0013%	4 - Medium
BetaShares Dynamic Moderate ETF Model	MACC000212	0.1800%	0.0142%	0.1734%	Nil	0.0217%	0.0017%	4 - Medium
BetaShares Dynamic Balanced ETF Model	MACC000213	0.1800%	0.0141%	0.1650%	Nil	0.0178%	0.0021%	5 - Medium to high
BetaShares Dynamic Growth ETF Model	MACC000214	0.1800%	0.0150%	0.1521%	Nil	0.0185%	0.0029%	6 - High
BetaShares Dynamic High Growth ETF Model	MACC000215	0.1800%	0.0148%	0.1392%	Nil	0.0212%	0.0038%	6 - High
BetaShares Australian Sustainability Leaders Model	MACC000531	0.4900%	0.0160%	Nil	Nil	0.0848%	Nil	6 - High
BetaShares Ethical Diversified - Balanced Model	MACC000532	0.2400%	0.0153%	0.4175%	Nil	0.0306%	0.0030%	5 - Medium to high
BetaShares Ethical Diversified - Growth Model	MACC000533	0.2800%	0.0170%	0.3912%	Nil	0.0353%	0.0042%	6 - High
BetaShares Ethical Diversified – High Growth Model	MACC000534	0.3200%	0.0178%	0.3644%	Nil	0.0377%	0.0054%	6 - High

Additional explanation of fees and costs (continued)

Management fees and costs

Investment management fee

The investment management fee described in the table above is deducted from your managed account cash account and paid to us. The investment management fee is calculated based on the fee rates for the models you select and the amount you hold in those models.

Interest retained on the cash account

All investors' cash held in the Managed Account is pooled in one or more interest-bearing accounts with an Australian bank ('**pooled cash account**'). Each month we retain part or all of the interest earned on the pooled cash account. The interest retained is the difference between the amount of interest earned on the pooled cash account and the amount of interest we credit to investors' cash accounts and depends on the amount of cash held in the Managed Account and the models in which you invest. We set the amount of interest we retain so that the rate of interest credited to each investor's managed account cash account is equal to the current declared interest rates available on our website. The rate is variable and, as at the date of this document, is no less than 0.80% p.a. below the average target cash rate set by the Reserve Bank of Australia for the month (which is often referred to as the official cash rate ('**Official Cash Rate**')).¹⁹

The amount of interest we retain is deducted from the interest earned on the pooled cash account before interest is allocated to investors at the declared rate. This amount is not deducted out of your managed account cash account.

Indirect costs

Indirect costs are an estimate of the costs incurred on the underlying investments in a model and are set out in the table above under the 'Additional explanation of fees and cost' heading. Indirect costs are not charged by us in relation to the model/s and are deducted from the underlying investments in your selected model/s. In the case of underlying investments such as managed funds, indirect costs are reflected in the unit price of the relevant managed fund and may include (but are not limited to) management fees charged by the issuer of the underlying investments and certain recoverable expenses (such as legal, accounting, custody and regulatory compliance expenses).

Other fees and costs

We are entitled to recover certain expenses payable in relation to the operation of the Managed Account from your managed account. These expenses include, but are not limited to, audit fees, legal fees, accountancy fees, custody fees and fees or levies imposed by regulators. We do not currently intend to deduct any such operating expenses from your managed account, and we will provide investors with 30 days' notice prior to doing so.

Performance fees

Underlying performance fees

In the case of underlying investments such as managed funds, the performance fees (if any) charged by the underlying fund managers are reflected in the unit price of the relevant funds. These fees are not deducted by us out of the assets of the Managed Account.

The total estimated annual performance fees charged by the underlying fund managers for each model, which are based on their average performance fee for the last 5 years, are set out in the table above under the 'Additional explanation of fees and cost' heading.

Transaction costs

Transaction fees

Managed Account transaction fee – listed securities

Investments are bought and sold in your managed account when a rebalance occurs. When listed securities are bought or sold in your managed account, we charge the Managed Account transaction fee – listed securities of 0.15% of the value of each sale and each purchase. This fee is deducted from your managed account cash account at the time of the trade and is an additional cost to you.

¹⁹ The interest rate cannot be less than 0% p.a. even if the Official Cash Rate is less than 0.80% p.a. At the date of this document, the Official Cash Rate is 4.10% p.a. and the rate of interest is currently 3.30% p.a.

Underlying transaction costs

Buy-sell spread on underlying managed funds

Buy-sell spreads are incurred when purchasing and redeeming interests in managed funds. The responsible entity of the relevant fund is usually entitled to charge an amount to the member for the cost of purchasing or selling the managed fund's assets. These costs are an additional cost incurred at the time of the transaction and are usually reflected in the difference between the application price and withdrawal price of an interest in the managed fund. This is called the 'buy-sell spread'. Buy-sell spreads are generally used to fairly distribute the costs of buying and selling assets between those joining (in the case of buy costs), those leaving (in the case of sell costs) and the other investors in the managed fund. Buy-sell spread estimates for each model are included in the 'Underlying transaction costs' column as set out in the table above under the 'Additional explanation of fees and cost' heading.

Other underlying transactional and operational costs

Some underlying investments may incur additional transactional and operational costs which may reduce the value of your investment. These costs arise from trading activities and may include brokerage on investments made by the underlying managed fund, buy-sell spreads incurred by the underlying managed fund, settlement costs, clearing costs and stamp duty on an investment transaction. In the case of investments in your selected model/s such as managed funds, the underlying transactional and operational costs are reflected in the unit price of the relevant managed fund. Other underlying transaction and operational cost estimates for each model are included in the 'Underlying transaction costs' column as set out in the table above under the 'Additional explanation of fees and cost' heading.

Other costs

Foreign exchange conversion costs

The exchange rates used for any purchase, sale, income receipt, corporate action, or any other foreign currency requirement in relation to international securities are the exchange rates provided to us by the third parties through which the conversion is settled.

Estimated fees and costs

The estimates of fees and costs for each model are set out in the table above under the 'Additional explanation of fees and cost' heading. Generally, these estimates are based on the applicable model's holdings, fees, costs and transactions that have occurred for the model over a previous financial year. Where the model was not available over the previous financial year, the estimated fees and costs are based on the assets held in the model at its commencement or at a point in time. Future estimates may differ from past estimates.

Negotiation of fees or costs

We may, at our discretion, negotiate the amount of the fees or costs where indicated in the above 'Fees and costs summary' table. You should contact us for further information regarding this.

Your Nominated Financial Adviser (if you have one) may negotiate the fees or costs. By using a financial adviser, you provide us with certain efficiencies which may be reflected in the negotiated fees or costs. If you change or remove your Nominated Financial Adviser, you may lose access to those negotiated fees or costs and the fees or costs set out in this document will subsequently apply to your managed account. Your financial adviser can provide you with more information about any negotiated fee or cost arrangements that they have agreed with us.

GST on fees and costs

All fees and costs referred to in this document include GST (where applicable). We may be entitled to claim a reduced input tax credit ('RITC') on the GST payable on certain fees. If the Government changes the rate of GST or RITC or the method of determining the RITC, fees and costs deducted from your managed account may change.

Changes to fees and costs we charge

Until you are notified otherwise, the fees and costs applying to the Managed Account will remain as set out in this document. We cannot charge more than the maximum fees permitted under the constitution of the Managed Account, which are:

- a management fee of up to 3% per annum of the gross value of the investments in your managed account; and
- a transaction fee of up to the greater of \$200 or 2% of the value of any transaction in your managed account.

We are also able to recover all expenses we incur in relation to the proper performance of our duties in respect of the Managed Account. We may, at our discretion, either waive or defer payment of any fees or costs payable to us. We will give at least 30 days' prior notice to investors of any proposed increase in fees or introduction of new fees for the Managed Account.

Other payments and benefits paid or received by Netwealth

Payments from Model Managers

We may receive an ongoing fee from a Model Manager for each model managed by them that is available in the Managed Account. As of the date of this document, this ongoing fee may be up to \$22,000 p.a. per model. This fee is for services in connection with making each model available. This is paid to us from the Model Manager's own resources and is not an additional cost to you. The fee is retained by us.

Payments to Model Managers

If we appoint a Model Manager (and we are not ourselves the Model Manager), we may pay the Model Manager a component of the investment management fee (which may be up to 100% of the investment management fee) received by us in relation to each model they manage, for the ongoing provision of investment expertise and advice regarding the investments of the model.

Are our related parties paid fees?

Our related parties may perform various functions and services in relation to the Managed Account, subject to meeting any applicable requirements of the relevant law regarding transactions with related parties. Related parties may receive benefits from organisations, such as fund managers, including the opportunity to subscribe for securities. This is not done in competition with our clients or in a way that would adversely affect our clients. In all dealings in relation to the Managed Account, we deal with related parties on arm's length terms. Fees paid to our related parties in connection with the Managed Account are paid at no more than commercial rates.

Netwealth, as platform operator of Netwealth Wealth Accelerator and administrator of Netwealth Super Accelerator, receives administration fees based on amounts invested in the Managed Account through the relevant platform service. You should refer to the disclosure documents for the relevant platform service.