

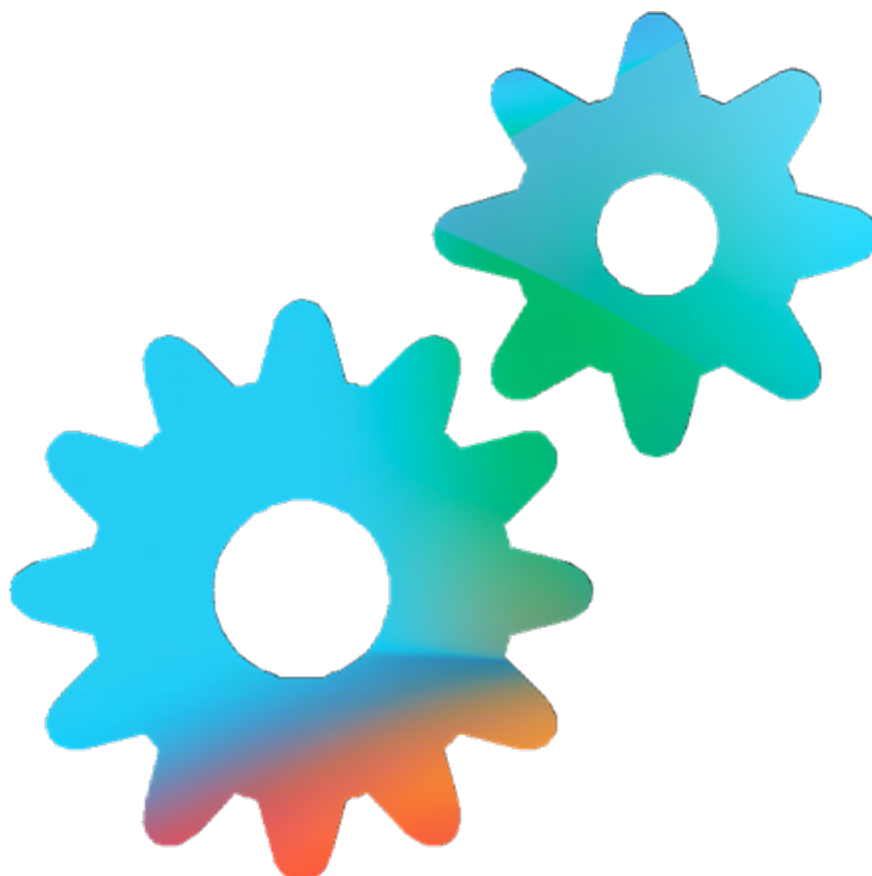
# Managed Account

Product Disclosure  
Statement  
27 March 2026

## Part 2 - Managed Models Booklet Elston Asset Management



Elston Growth 50 Portfolio - MACC000092  
Elston Growth 70 Portfolio - MACC000093  
Elston Growth 85 Portfolio - MACC000094  
Elston Growth 97 Portfolio - MACC000095  
Elston Australian Large Companies Portfolio - MACC000096  
Elston Income 50 Portfolio - MACC000894  
Elston Income 70 Portfolio - MACC000895  
Elston Income 85 Portfolio - MACC000896  
Elston Australian Equities Income Portfolio - MACC000897



# Contents

Important Information	3
About the Model Manager	4
Investment strategy and process	4
Model Profiles	5
Elston Growth 50 Portfolio (MACC000092)	5
Elston Growth 70 Portfolio (MACC000093)	6
Elston Growth 85 Portfolio (MACC000094)	7
Elston Growth 97 Portfolio (MACC000095)	8
Elston Australian Large Companies Portfolio (MACC000096)	9
Elston Income 50 Portfolio (MACC000894)	10
Elston Income 70 Portfolio (MACC000895)	11
Elston Income 85 Portfolio (MACC000896)	12
Elston Australian Equities Income Portfolio (MACC000897)	13
Fees and other costs	14
Fees and costs summary	15
Example of annual fees and costs - Elston Growth 70 Portfolio	17
Additional explanation of fees and costs	19
Other payments and benefits paid or received by Netwealth	22
Are our related parties paid fees?	22

## General information only

The information provided in the Managed Account disclosure documents is general information only and is not intended to imply any recommendation or opinion about a financial product. This information does not take into account your personal objectives, financial situation or needs. You should consider whether the information is appropriate for you in light of your personal objectives, financial situation and needs, and you should consider consulting a financial adviser before making a decision about whether to invest in the Managed Account or any of the models.

## Contact details

### Postal address

Netwealth Investments Limited  
PO Box 336  
South Melbourne VIC 3205

Freecall 1800 888 223  
Phone 03 9655 1300  
Fax 03 9655 1333  
Email [contact@netwealth.com.au](mailto:contact@netwealth.com.au)  
Web [netwealth.com.au](http://netwealth.com.au)

## Important Information

This Managed Models Booklet is Part 2 of the product disclosure statement for the Netwealth Managed Account Service (ARSN 633 923 887) ('PDS'). It has been prepared and issued by Netwealth Investments Limited (ABN 85 090 569 109, AFS Licence No. 230975) ('Netwealth', 'we', 'us' or 'our') in our capacity as the responsible entity of the Netwealth Managed Account Service ('Managed Account') which is a registered managed investment scheme (ARSN 633 923 887).

The PDS in relation to the Managed Account issued by Netwealth is made up of two parts:

- a document titled 'Part 1 – General Information'; and
- this 'Part 2 – Managed Models Booklet' document.

The PDS also incorporates information from the Managed Account Guide for the Managed Account ('Managed Account Guide'). The PDS should be read together with the Managed Account Guide (together, the 'Managed Account disclosure documents'). Part 1 of the PDS sets out some important terms which are also used in this document.

This document describes the Elston Asset Management Managed Models ('models') for which Netwealth has appointed Elston Asset Management Pty Ltd (ABN 37 150 161 765) ('Elston'), a corporate authorised representative of EP Financial Services Pty Ltd (ABN 52 130 772 495, AFS Licence No. 325252) as the Model Manager. It also contains information about the fees and other costs you may be charged if you invest in any of these models. There is a different 'Part 2 – Managed Models Booklet' for each suite of Managed Models in the Managed Account.

If you received any of the Managed Account disclosure documents electronically, we will provide a paper copy free upon request. If obtaining an electronic copy, please ensure you have a complete copy of each of the other Managed Account disclosure documents<sup>1</sup> that are relevant to you.

The information in this document about Elston and the models is based on information provided to us by Elston and:

- Elston and its related bodies corporate have not authorised or caused the issue of the Managed Account disclosure documents, or been involved in the preparation of them, other than providing information about Elston and information about the models;
- we have not independently verified the information provided by Elston and, to the extent permitted by law, take no responsibility for it; and
- Elston and each of its related bodies corporate expressly disclaim and take no responsibility for any part of the Managed Account disclosure documents other than in respect of any part of this document to which they have expressly given their consent.

We may choose not to implement the advice provided by Elston in relation to the investment portfolio for the Elston Asset Management models where we believe that doing so may breach relevant law or result in an outcome that is not consistent with the investment mandate of the Elston Asset Management models. We may adjust the investment portfolios of the Elston Asset Management models in our absolute discretion.

An investment in the Managed Account is not a deposit with, or other liability of, Elston or any of its related bodies corporate. An investment in the Managed Account is subject to risk including possible delays in repayment and loss of income or principal invested (see 'Key risks' in Part 1 of the PDS). Netwealth, Elston and its related bodies corporate do not guarantee the performance of the Managed Account, the repayment of capital from the Managed Account or any particular rate of return.

Elston has given and not withdrawn its consent:

- to be named in this document in the form and context in which it is named;
- to any statements made by, or attributable to, Elston in the form and context in which those statements appear; and
- to the inclusion of the information about Elston and the models in the form and context in which such information appears.

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<sup>1</sup> The documents described on this page are available free of charge, on [Managed Accounts forms and documents page](#) of the Netwealth website, in printed form by calling Freecall 1800 888 223 or from your Nominated Financial Adviser.

## About the Model Manager

Elston is an Australian investment manager focused on delivering conservative investment solutions to help advisers build and preserve their clients' wealth.

### Investment strategy and process

#### Investment philosophy

The tenets of Elston's investment philosophy are:

- avoid permanent loss of capital;
- long-term focus on fundamentals;
- value and growth;
- genuine diversity;
- liquidity; and
- after-tax return management.

#### Investment process

The investment process for the diversified portfolios encompasses five stages:

1. Strategic asset allocation;
2. Tactical asset allocation;
3. Investment selection;
4. Portfolio construction; and
5. Ongoing portfolio management.

The investment process for the direct Australian Equities component (including the Elston Australian Large Companies Portfolio and the Elston Australian Equities Income Portfolio) encompasses five stages:

1. Idea Generation: Quantitative ranking of companies in a consistent and repeatable manner to generate research ideas and to focus Elston's research effort.
2. Investment research: Qualitative assessment of each company focused on understanding the structural dynamics, complexity of operations, competitive environment, earnings stability and predictability, balance sheet capacity and management quality.
3. Valuation: Three year expected return calculations using Elston derived financial models.
4. Portfolio construction: Determining target weights in accordance with strict policy guidelines to ensure diversification is achieved across both securities and sectors.
5. Portfolio management: Ongoing rebalancing to avoid individual position and sector exposures in excess of risk tolerances.

## Model Profiles

### Elston Growth 50 Portfolio (MACC000092)

Investment objective and timeframe	The model aims to exceed the investment returns of the composite benchmark, after fees and costs, over a four-year period.																																				
Benchmark Indices	<ul style="list-style-type: none"><li>• 28% - S&amp;P/ASX 300 Total Return Index</li><li>• 12% - MSCI ACWI Ex Australia Net Return AUD Index</li><li>• 5% - FTSE EPRA/NAREIT Developed Net Return Hedged AUD</li><li>• 5% - FTSE Global Core Infrastructure 50/50 Net Return Hedged AUD</li><li>• 20% - Bloomberg AusBond Composite Bond 0-5 Year Total Return Index</li><li>• 18% - Bloomberg Barclay Global Aggregate Total Return Hedged AUD</li><li>• 12% - Bloomberg AusBond Bank Bill Index</li></ul>																																				
Investment strategy	This is an actively managed diversified portfolio of securities and managed funds across both growth asset classes (such as Australian equities, property and global securities) and defensive oriented asset classes (such as cash and fixed interest securities). In general, the model will have a long-term average exposure of around 50% in growth assets and 50% in defensive assets. However, the allocations will be actively managed within the allowable ranges depending on market conditions.																																				
Investment category	Multi-sector 40%-60% growth																																				
Risk band	5 - Medium to high																																				
Asset allocation ranges	<table><thead><tr><th>Asset class</th><th>Minimum allocation (%)</th><th>Neutral allocation (%)</th><th>Maximum allocation (%)</th></tr></thead><tbody><tr><td>Australian equities</td><td>13</td><td>28</td><td>43</td></tr><tr><td>International equities</td><td>2</td><td>17</td><td>32</td></tr><tr><td>Australian property</td><td>0</td><td>0</td><td>15</td></tr><tr><td>International property</td><td>0</td><td>5</td><td>20</td></tr><tr><td>Alternatives</td><td>0</td><td>0</td><td>15</td></tr><tr><td>Australian fixed interest</td><td>5</td><td>20</td><td>35</td></tr><tr><td>International fixed interest</td><td>3</td><td>18</td><td>33</td></tr><tr><td>Cash</td><td>0</td><td>12</td><td>27</td></tr></tbody></table>	Asset class	Minimum allocation (%)	Neutral allocation (%)	Maximum allocation (%)	Australian equities	13	28	43	International equities	2	17	32	Australian property	0	0	15	International property	0	5	20	Alternatives	0	0	15	Australian fixed interest	5	20	35	International fixed interest	3	18	33	Cash	0	12	27
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International property	0	5	20																																		
Alternatives	0	0	15																																		
Australian fixed interest	5	20	35																																		
International fixed interest	3	18	33																																		
Cash	0	12	27																																		
Investment universe	The model can invest in Australian equities, Australian real estate investment trusts ( <b>A-REITs</b> ) and exchange traded funds ( <b>ETFs</b> ) and exchange traded products ( <b>ETPs</b> ), managed funds, managed portfolios and cash. In the case of direct Australian equities, the model only invests in equities that are included in the S&P/ASX 200 Index. The model typically holds between 20 and 45 investments.																																				
Income setting	Accumulate income (Note that different combinations of this model income setting and your individual income instruction (as defined in Part 1 of the PDS) can impact cash holdings, rebalancing, and transaction costs. More information about income settings is available in the 'Managed Account income instruction' section of the Managed Account Guide).																																				
Minimum investment amount	\$100,000																																				

## Elston Growth 70 Portfolio (MACC000093)

Investment objective and timeframe	The model aims to exceed the investment returns of the composite benchmark, after fees and costs, over a five-year period.																																				
Benchmark Indices	<ul style="list-style-type: none"> <li>• 40% - S&amp;P/ASX 300 Total Return Index</li> <li>• 20% - MSCI ACWI Ex Australia Net Return AUD Index</li> <li>• 5% - FTSE EPRA/NAREIT Developed Net Return Hedged AUD</li> <li>• 5% - FTSE Global Core Infrastructure 50/50 Net Return Hedged AUD</li> <li>• 10% - Bloomberg AusBond Composite Bond 0-5 Year Total Return Index</li> <li>• 10% - Bloomberg Barclay Global Aggregate Total Return Hedged AUD</li> <li>• 10% - Bloomberg AusBond Bank Bill Index</li> </ul>																																				
Investment strategy	This is an actively managed diversified portfolio of securities and managed funds across both growth asset classes (such as Australian equities, property and global securities) and defensive oriented asset classes (such as cash and fixed interest securities). In general, the model will have a long-term average exposure of around 70% in growth assets and 30% in defensive assets. However, the allocations will be actively managed within the allowable ranges depending on market conditions.																																				
Investment category	Multi-sector 60%-80% growth																																				
Risk band	6 - High																																				
Asset allocation ranges	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Asset class</th> <th style="text-align: center;">Minimum allocation (%)</th> <th style="text-align: center;">Neutral allocation (%)</th> <th style="text-align: center;">Maximum allocation (%)</th> </tr> </thead> <tbody> <tr> <td>Australian equities</td> <td style="text-align: center;">25</td> <td style="text-align: center;">40</td> <td style="text-align: center;">55</td> </tr> <tr> <td>International equities</td> <td style="text-align: center;">10</td> <td style="text-align: center;">25</td> <td style="text-align: center;">40</td> </tr> <tr> <td>Australian property</td> <td style="text-align: center;">0</td> <td style="text-align: center;">0</td> <td style="text-align: center;">15</td> </tr> <tr> <td>International property</td> <td style="text-align: center;">0</td> <td style="text-align: center;">5</td> <td style="text-align: center;">20</td> </tr> <tr> <td>Alternatives</td> <td style="text-align: center;">0</td> <td style="text-align: center;">0</td> <td style="text-align: center;">15</td> </tr> <tr> <td>Australian fixed interest</td> <td style="text-align: center;">0</td> <td style="text-align: center;">10</td> <td style="text-align: center;">25</td> </tr> <tr> <td>International fixed interest</td> <td style="text-align: center;">0</td> <td style="text-align: center;">10</td> <td style="text-align: center;">25</td> </tr> <tr> <td>Cash</td> <td style="text-align: center;">0</td> <td style="text-align: center;">10</td> <td style="text-align: center;">25</td> </tr> </tbody> </table>	Asset class	Minimum allocation (%)	Neutral allocation (%)	Maximum allocation (%)	Australian equities	25	40	55	International equities	10	25	40	Australian property	0	0	15	International property	0	5	20	Alternatives	0	0	15	Australian fixed interest	0	10	25	International fixed interest	0	10	25	Cash	0	10	25
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Australian property	0	0	15																																		
International property	0	5	20																																		
Alternatives	0	0	15																																		
Australian fixed interest	0	10	25																																		
International fixed interest	0	10	25																																		
Cash	0	10	25																																		
Investment universe	The model can invest in Australian equities, A-REITs and ETFs and ETPs, managed funds, managed portfolios and cash. In the case of direct Australian equities, the model only invests in equities that are included in the S&P/ASX 200 Index. The model typically holds between 20 and 45 investments.																																				
Income setting	Accumulate income (Note that different combinations of this model income setting and your individual income instruction (as defined in Part 1 of the PDS) can impact cash holdings, rebalancing, and transaction costs. More information about income settings is available in the 'Managed Account income instruction' section of the Managed Account Guide).																																				
Minimum investment amount	\$50,000																																				

## Elston Growth 85 Portfolio (MACC000094)

Investment objective and timeframe	The model aims to exceed the investment returns of the composite benchmark, after fees and costs, over a six-year period.																																				
Benchmark Indices	<ul style="list-style-type: none"> <li>• 50% - S&amp;P/ASX 300 Total Return Index</li> <li>• 25% - MSCI ACWI Ex Australia Net Return AUD Index</li> <li>• 5% - FTSE EPRA/NAREIT Developed Net Return Hedged AUD</li> <li>• 5% - FTSE Global Core Infrastructure 50/50 Net Return Hedged AUD</li> <li>• 5% - Bloomberg AusBond Composite Bond 0-5 Year Total Return Index</li> <li>• 5% - Bloomberg Barclay Global Aggregate Total Return Hedged AUD</li> <li>• 5% - Bloomberg AusBond Bank Bill Index</li> </ul>																																				
Investment strategy	This is an actively managed diversified portfolio of securities and managed funds across both growth asset classes (such as Australian equities, property and global securities) and defensive oriented asset classes (such as cash and fixed interest securities). In general, the model will have a long-term average exposure of around 85% in growth assets and 15% in defensive assets. However, the allocations will be actively managed within the allowable ranges depending on market conditions.																																				
Investment category	Multi-sector >80% growth																																				
Risk band	6 - High																																				
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Australian fixed interest	0	5	20																																		
International fixed interest	0	5	20																																		
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Investment universe	The model can invest in Australian equities, A-REITs and ETFs and ETPs, managed funds, managed portfolios and cash. In the case of direct Australian equities, the model only invests in equities that are included in the S&P/ASX 200 Index. The model typically holds between 20 and 45 investments.																																				
Income setting	Accumulate income (Note that different combinations of this model income setting and your individual income instruction (as defined in Part 1 of the PDS) can impact cash holdings, rebalancing, and transaction costs. More information about income settings is available in the 'Managed Account income instruction' section of the Managed Account Guide).																																				
Minimum investment amount	\$50,000																																				

## Elston Growth 97 Portfolio (MACC000095)

Investment objective and timeframe	The model aims to exceed the investment returns of the composite benchmark, after fees and costs, over a seven-year period.																																				
Benchmark Indices	<ul style="list-style-type: none"> <li>• 58% - S&amp;P/ASX 300 Total Return Index</li> <li>• 29% - MSCI ACWI Ex Australia Net Return AUD Index</li> <li>• 5% - FTSE EPRA/NAREIT Developed Net Return Hedged AUD</li> <li>• 5% - FTSE Global Core Infrastructure 50/50 Net Return Hedged AUD</li> <li>• 3% - Bloomberg AusBond Bank Bill Index</li> </ul>																																				
Investment strategy	This is an actively managed diversified portfolio of securities and managed funds across both growth asset classes (such as Australian equities, property and global securities) and defensive oriented asset classes (such as cash). In general, the model will have a long-term average exposure of around 97% in growth assets and 3% in defensive assets. However, the allocations will be actively managed within the allowable ranges depending on market conditions.																																				
Investment category	Multi-sector >80% growth																																				
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Asset allocation ranges	<table border="1" style="width: 100%; border-collapse: collapse; text-align: center;"> <thead> <tr> <th style="text-align: left;">Asset class</th> <th>Minimum allocation (%)</th> <th>Neutral allocation (%)</th> <th>Maximum allocation (%)</th> </tr> </thead> <tbody> <tr> <td style="text-align: left;">Australian equities</td> <td>43</td> <td>58</td> <td>73</td> </tr> <tr> <td style="text-align: left;">International equities</td> <td>19</td> <td>34</td> <td>49</td> </tr> <tr> <td style="text-align: left;">Australian property</td> <td>0</td> <td>0</td> <td>15</td> </tr> <tr> <td style="text-align: left;">International property</td> <td>0</td> <td>5</td> <td>20</td> </tr> <tr> <td style="text-align: left;">Alternatives</td> <td>0</td> <td>0</td> <td>15</td> </tr> <tr> <td style="text-align: left;">Australian fixed interest</td> <td>0</td> <td>0</td> <td>15</td> </tr> <tr> <td style="text-align: left;">International fixed interest</td> <td>0</td> <td>0</td> <td>15</td> </tr> <tr> <td style="text-align: left;">Cash</td> <td>0</td> <td>3</td> <td>18</td> </tr> </tbody> </table>	Asset class	Minimum allocation (%)	Neutral allocation (%)	Maximum allocation (%)	Australian equities	43	58	73	International equities	19	34	49	Australian property	0	0	15	International property	0	5	20	Alternatives	0	0	15	Australian fixed interest	0	0	15	International fixed interest	0	0	15	Cash	0	3	18
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Alternatives	0	0	15																																		
Australian fixed interest	0	0	15																																		
International fixed interest	0	0	15																																		
Cash	0	3	18																																		
Investment universe	The model can invest in Australian equities, A-REITs and ETFs and ETPs, managed funds, managed portfolios and cash. In the case of direct Australian equities, the model only invests in equities that are included in the S&P/ASX 200 Index. The model typically holds between 20 and 45 investments.																																				
Income setting	Accumulate income (Note that different combinations of this model income setting and your individual income instruction (as defined in Part 1 of the PDS) can impact cash holdings, rebalancing, and transaction costs. More information about income settings is available in the 'Managed Account income instruction' section of the Managed Account Guide).																																				
Minimum investment amount	\$50,000																																				

## Elston Australian Large Companies Portfolio (MACC000096)

Investment objective and timeframe	The model aims to exceed the investment returns of the S&P/ASX 100 Total Return Index, after fees and costs, over a rolling five-year period.															
Investment strategy	This is an actively managed portfolio of predominantly Australian equities. In general, the portfolio will have a long-term average exposure of around 97% in growth assets and 3% in defensive assets. However, the allocations will be actively managed within the allowable asset allocation ranges depending on market conditions.															
Investment category	Australian equities - general															
Risk band	6 - High															
Asset allocation ranges	<table> <thead> <tr> <th>Asset class</th> <th>Minimum allocation (%)</th> <th>Neutral allocation (%)</th> <th>Maximum allocation (%)</th> </tr> </thead> <tbody> <tr> <td>Australian equities</td> <td>90</td> <td>97</td> <td>100</td> </tr> <tr> <td>Cash</td> <td>0</td> <td>3</td> <td>10</td> </tr> </tbody> </table>				Asset class	Minimum allocation (%)	Neutral allocation (%)	Maximum allocation (%)	Australian equities	90	97	100	Cash	0	3	10
Asset class	Minimum allocation (%)	Neutral allocation (%)	Maximum allocation (%)													
Australian equities	90	97	100													
Cash	0	3	10													
Investment universe	The model can invest in equities that are included in the S&P/ASX 200 Index, ETFs and cash. The model typically holds between 20 and 35 investments.															
Income setting	Accumulate income (Note that different combinations of this model income setting and your individual income instruction (as defined in Part 1 of the PDS) can impact cash holdings, rebalancing, and transaction costs. More information about income settings is available in the 'Managed Account income instruction' section of the Managed Account Guide).															
Minimum investment amount	\$25,000															

## Elston Income 50 Portfolio (MACC000894)

Investment objective and timeframe	The model aims to generate income above the composite benchmark, before fees and costs, over a four-year period, with a total return, after fees and costs, comparable to the composite benchmark.																																				
Benchmark Indices	<ul style="list-style-type: none"> <li>• 28% - S&amp;P/ASX 300 Total Return Index</li> <li>• 12% - MSCI ACWI Ex Australia Net Return AUD Index</li> <li>• 5% - FTSE EPRA/NAREIT Developed Net Return Hedged AUD</li> <li>• 5% - FTSE Global Core Infrastructure 50/50 Net Return Hedged AUD</li> <li>• 20% - Bloomberg AusBond Composite Bond 0-5 Year Total Return Index</li> <li>• 18% - Bloomberg Barclay Global Aggregate Total Return Hedged AUD</li> <li>• 12% - Bloomberg AusBond Bank Bill Index</li> </ul>																																				
Investment strategy	<p>This is an actively managed diversified portfolio of securities and managed funds across both growth asset classes (such as Australian equities, property and global securities) and defensive oriented asset classes (such as cash and fixed interest securities). The model seeks to generate income above the benchmark through asset allocation, investment selection and portfolio construction.</p> <p>In general, the model will have a long-term average exposure of around 50% in growth assets and 50% in defensive assets. However, the allocations will be actively managed within the allowable ranges depending on market conditions.</p>																																				
Investment category	Multi-sector 40%-60% growth																																				
Risk band	5 - Medium to high																																				
Asset allocation ranges	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Asset class</th> <th style="text-align: center;">Minimum allocation (%)</th> <th style="text-align: center;">Neutral allocation (%)</th> <th style="text-align: center;">Maximum allocation (%)</th> </tr> </thead> <tbody> <tr> <td>Australian equities</td> <td style="text-align: center;">13</td> <td style="text-align: center;">28</td> <td style="text-align: center;">43</td> </tr> <tr> <td>International equities</td> <td style="text-align: center;">2</td> <td style="text-align: center;">17</td> <td style="text-align: center;">32</td> </tr> <tr> <td>Australian property</td> <td style="text-align: center;">0</td> <td style="text-align: center;">0</td> <td style="text-align: center;">15</td> </tr> <tr> <td>International property</td> <td style="text-align: center;">0</td> <td style="text-align: center;">5</td> <td style="text-align: center;">20</td> </tr> <tr> <td>Alternatives</td> <td style="text-align: center;">0</td> <td style="text-align: center;">0</td> <td style="text-align: center;">15</td> </tr> <tr> <td>Australian fixed interest</td> <td style="text-align: center;">5</td> <td style="text-align: center;">20</td> <td style="text-align: center;">35</td> </tr> <tr> <td>International fixed interest</td> <td style="text-align: center;">3</td> <td style="text-align: center;">18</td> <td style="text-align: center;">33</td> </tr> <tr> <td>Cash</td> <td style="text-align: center;">0</td> <td style="text-align: center;">12</td> <td style="text-align: center;">27</td> </tr> </tbody> </table>	Asset class	Minimum allocation (%)	Neutral allocation (%)	Maximum allocation (%)	Australian equities	13	28	43	International equities	2	17	32	Australian property	0	0	15	International property	0	5	20	Alternatives	0	0	15	Australian fixed interest	5	20	35	International fixed interest	3	18	33	Cash	0	12	27
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Investment universe	The model can invest in Australian equities, A-REITs and ETFs and ETPs, managed funds, managed portfolios and cash. In the case of direct Australian equities, the model only invests in equities that are included in the S&P/ASX 200 Index. The model typically holds between 20 and 45 investments.																																				
Income setting	<p>Distribute income</p> <p>(Note that different combinations of this model income setting and your individual income instruction (as defined in Part 1 of the PDS) can impact cash holdings, rebalancing, and transaction costs. More information about income settings is available in the 'Managed Account income instruction' section of the Managed Account Guide).</p>																																				
Minimum investment amount	\$100,000																																				

## Elston Income 70 Portfolio (MACC000895)

Investment objective and timeframe	The model aims to generate income above the composite benchmark, before fees and costs, over a five-year period, with a total return, after fees and costs, comparable to the composite benchmark.																																				
Benchmark Indices	<ul style="list-style-type: none"> <li>• 40% - S&amp;P/ASX 100 Accumulation Index</li> <li>• 20% - MSCI ACWI Ex Australia Net Return AUD Index</li> <li>• 5% - FTSE EPRA/NAREIT Developed Net Return Hedged AUD</li> <li>• 5% - FTSE Global Infrastructure 50/50 Net Return hedged AUD</li> <li>• 10% - Bloomberg AusBond Composite Bond 0-5 Year Total Return Index</li> <li>• 10% - Bloomberg Barclay Global Aggregate Total Return Hedged AUD</li> <li>• 10% - Bloomberg AusBond Bank Bill Index</li> </ul>																																				
Investment strategy	<p>This is an actively managed diversified portfolio of securities and managed funds across both growth asset classes (such as Australian equities, property and global securities) and defensive oriented asset classes (such as cash and fixed interest securities). The model seeks to generate income above the benchmark through asset allocation, investment selection and portfolio construction.</p> <p>In general, the model will have a long-term average exposure of around 70% in growth assets and 30% in defensive assets. However, the allocations will be actively managed within the allowable ranges depending on market conditions.</p>																																				
Investment category	Multi-sector 60%-80% growth																																				
Risk band	6 - High																																				
Asset allocation ranges	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Asset class</th> <th style="text-align: center;">Minimum allocation (%)</th> <th style="text-align: center;">Neutral allocation (%)</th> <th style="text-align: center;">Maximum allocation (%)</th> </tr> </thead> <tbody> <tr> <td>Australian equities</td> <td style="text-align: center;">25</td> <td style="text-align: center;">40</td> <td style="text-align: center;">55</td> </tr> <tr> <td>International equities</td> <td style="text-align: center;">10</td> <td style="text-align: center;">25</td> <td style="text-align: center;">40</td> </tr> <tr> <td>Australian property</td> <td style="text-align: center;">0</td> <td style="text-align: center;">0</td> <td style="text-align: center;">15</td> </tr> <tr> <td>International property</td> <td style="text-align: center;">0</td> <td style="text-align: center;">5</td> <td style="text-align: center;">20</td> </tr> <tr> <td>Alternatives</td> <td style="text-align: center;">0</td> <td style="text-align: center;">0</td> <td style="text-align: center;">15</td> </tr> <tr> <td>Australian fixed interest</td> <td style="text-align: center;">0</td> <td style="text-align: center;">10</td> <td style="text-align: center;">25</td> </tr> <tr> <td>International fixed interest</td> <td style="text-align: center;">0</td> <td style="text-align: center;">10</td> <td style="text-align: center;">25</td> </tr> <tr> <td>Cash</td> <td style="text-align: center;">0</td> <td style="text-align: center;">10</td> <td style="text-align: center;">25</td> </tr> </tbody> </table>	Asset class	Minimum allocation (%)	Neutral allocation (%)	Maximum allocation (%)	Australian equities	25	40	55	International equities	10	25	40	Australian property	0	0	15	International property	0	5	20	Alternatives	0	0	15	Australian fixed interest	0	10	25	International fixed interest	0	10	25	Cash	0	10	25
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International property	0	5	20																																		
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Australian fixed interest	0	10	25																																		
International fixed interest	0	10	25																																		
Cash	0	10	25																																		
Investment universe	The model can invest in Australian equities, A-REITs and ETFs and ETPs, managed funds, managed portfolios and cash. In the case of direct Australian equities, the model only invests in equities that are included in the S&P/ASX 200 Index. The model typically holds between 20 and 45 investments.																																				
Income setting	<p>Distribute income</p> <p>(Note that different combinations of this model income setting and your individual income instruction (as defined in Part 1 of the PDS) can impact cash holdings, rebalancing, and transaction costs. More information about income settings is available in the 'Managed Account income instruction' section of the Managed Account Guide).</p>																																				
Minimum investment amount	\$50,000																																				

## Elston Income 85 Portfolio (MACC000896)

Investment objective and timeframe	The model aims to generate income above the composite benchmark, before fees and costs, over a six-year period, with a total return, after fees and costs, comparable to the composite benchmark.																																				
Benchmark Indices	<ul style="list-style-type: none"> <li>• 50% - S&amp;P/ASX 300 Accumulation Index</li> <li>• 25% - MSCI ACWI Ex Australia Net Return AUD Index</li> <li>• 5% - FTSE EPRA/NAREIT Developed Net Return Hedged AUD</li> <li>• 5% - FTSE Global Infrastructure 50/50 Net Return Hedged AUD</li> <li>• 5% - Bloomberg AusBond Composite Bond 0-5 Year Total Return Index</li> <li>• 5% - Bloomberg Barclay Global Aggregate Total Return Hedged AUD</li> <li>• 5% - Bloomberg AusBond Bank Bill Index</li> </ul>																																				
Investment strategy	<p>This is an actively managed diversified portfolio of securities and managed funds across both growth asset classes (such as Australian equities, property and global securities) and defensive oriented asset classes (such as cash and fixed interest securities). The model seeks to generate income above the benchmark through asset allocation, investment selection and portfolio construction.</p> <p>In general, the model will have a long-term average exposure of around 85% in growth assets and 15% in defensive assets. However, the allocations will be actively managed within the allowable ranges depending on market conditions.</p>																																				
Investment category	Multi-sector >80% growth																																				
Risk band	6 - High																																				
Asset allocation ranges	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Asset class</th> <th style="text-align: center;">Minimum allocation (%)</th> <th style="text-align: center;">Neutral allocation (%)</th> <th style="text-align: center;">Maximum allocation (%)</th> </tr> </thead> <tbody> <tr> <td>Australian equities</td> <td style="text-align: center;">35</td> <td style="text-align: center;">50</td> <td style="text-align: center;">65</td> </tr> <tr> <td>International equities</td> <td style="text-align: center;">15</td> <td style="text-align: center;">30</td> <td style="text-align: center;">45</td> </tr> <tr> <td>Australian property</td> <td style="text-align: center;">0</td> <td style="text-align: center;">0</td> <td style="text-align: center;">15</td> </tr> <tr> <td>International property</td> <td style="text-align: center;">0</td> <td style="text-align: center;">5</td> <td style="text-align: center;">20</td> </tr> <tr> <td>Alternatives</td> <td style="text-align: center;">0</td> <td style="text-align: center;">0</td> <td style="text-align: center;">15</td> </tr> <tr> <td>Australian fixed interest</td> <td style="text-align: center;">0</td> <td style="text-align: center;">5</td> <td style="text-align: center;">20</td> </tr> <tr> <td>International fixed interest</td> <td style="text-align: center;">0</td> <td style="text-align: center;">5</td> <td style="text-align: center;">20</td> </tr> <tr> <td>Cash</td> <td style="text-align: center;">0</td> <td style="text-align: center;">5</td> <td style="text-align: center;">20</td> </tr> </tbody> </table>	Asset class	Minimum allocation (%)	Neutral allocation (%)	Maximum allocation (%)	Australian equities	35	50	65	International equities	15	30	45	Australian property	0	0	15	International property	0	5	20	Alternatives	0	0	15	Australian fixed interest	0	5	20	International fixed interest	0	5	20	Cash	0	5	20
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International fixed interest	0	5	20																																		
Cash	0	5	20																																		
Investment universe	The model can invest in Australian equities, A-REITs and ETFs and ETPs, managed funds, managed portfolios and cash. In the case of direct Australian equities, the model only invests in equities that are included in the S&P/ASX 200 Index. The model typically holds between 20 and 45 investments.																																				
Income setting	<p>Distribute income</p> <p>(Note that different combinations of this model income setting and your individual income instruction (as defined in Part 1 of the PDS) can impact cash holdings, rebalancing, and transaction costs. More information about income settings is available in the 'Managed Account income instruction' section of the Managed Account Guide).</p>																																				
Minimum investment amount	\$50,000																																				

## Elston Australian Equities Income Portfolio (MACC000897)

Investment objective and timeframe	The model aims to generate income above the S&P/ASX 100 Total Return Index, before fees and costs, over a rolling five-year period, with a total return, after fees and costs, comparable to the S&P/ASX 100 Total Return Index.			
Investment strategy	This is an actively managed portfolio of predominantly Australian equities with an income bias while maintaining exposure to long term capital growth.  In general, the portfolio will have a long-term average exposure of around 97% in growth assets and 3% in defensive assets. However, the allocations will be actively managed within the allowable asset allocation ranges depending on market conditions.			
Investment category	Australian equities - general			
Risk band	6 - High			
Asset allocation ranges		<b>Minimum allocation (%)</b>	<b>Neutral allocation (%)</b>	<b>Maximum allocation (%)</b>
	<b>Asset class</b>			
	Australian equities	90	97	100
	Cash	0	3	10
Investment universe	The model can invest in equities that are included in the S&P/ASX 200 Index, ETFs and cash. The model typically holds between 20 and 35 investments.			
Income setting	Distribute income (Note that different combinations of this model income setting and your individual income instruction (as defined in Part 1 of the PDS) can impact cash holdings, rebalancing, and transaction costs. More information about income settings is available in the 'Managed Account income instruction' section of the Managed Account Guide).			
Minimum investment amount	\$25,000			

## Fees and other costs

### Did you know?

**Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns.**

**For example, total annual fees and costs of 2% of your investment balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100,000 to \$80,000).**

**You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.**

**You may be able to negotiate to pay lower fees. Ask the fund or your financial adviser.**

### To find out more

If you would like to find out more, or see the impact of the fees based on your own circumstances, the **Australian Securities and Investments Commission (ASIC)** Moneysmart website ([www.moneysmart.gov.au](http://www.moneysmart.gov.au)) has a managed funds fee calculator to help you check out different fee options.

This section shows fees and other costs that you may be charged. These fees and costs may be deducted from your money, from the returns on your investment or from the assets of the managed investment scheme as a whole.

Information about taxes is set out on page 16 of Part 1 of the PDS.

You should read all the information about fees and costs because it is important to understand their impact on your investment.

Fees and costs for particular models are shown from page 19 in this document.

## Fees and costs summary

### Netwealth Managed Account Service

Type of fee or cost	Amount	How and when paid
<b>Ongoing annual fees and costs</b>		
<b>Management fees and costs<sup>2</sup></b>	<b>Investment management fee</b>	Calculated daily and deducted monthly in arrears from your managed account cash account. <sup>5</sup>
The fees and costs for managing your investment <sup>3,4</sup>	An investment management fee is payable for each model. The fee is 0.46% p.a. of the value of your investment in the model/s.	
	PLUS	
	<b>Interest retained on the cash account</b>	We retain our share of the interest (from the total interest paid by the bank) at the end of each month, before any interest is credited to your managed account cash account. <sup>5</sup> It is not deducted from your managed account cash account.
	Estimated to range from 0.0138% to 0.0221% p.a. of the value of your investment in the model/s and depends on the model/s you select, the amount of cash held in the Managed Account for all investors, and the interest earned on the pooled cash account.	
	PLUS	
	<b>Indirect costs</b>	Indirect costs are not deducted from your managed account cash account. Rather, they are deducted from the investments held in your selected model.
	Estimated to range from 0.0036% to 0.3867% p.a. of the value of your investment in the model/s and depends on the model/s you select.	In the case of underlying investments held in your managed account such as managed funds, indirect costs are reflected in the unit price of the relevant managed fund.
<b>Performance fees<sup>6</sup></b>	<b>Underlying performance fees</b>	Underlying performance fees are not deducted from your managed account cash account. Rather, they are deducted from the investments held in your selected model.
Amounts deducted from your investment in relation to the performance of Netwealth Managed Account Service	Estimated to range from 0% to 0.0317% p.a. of the value of your investment in the model/s and depends on the model/s you select.	In the case of underlying investments held in your managed account such as managed funds, underlying performance fees are reflected in the unit price of the relevant managed fund.

<sup>2</sup> For more information on the various fees and costs described in this section, and how they are calculated, see 'Management fees and costs' under 'Additional explanation of fees and costs' in this document.

<sup>3</sup> None of these fees and costs includes amounts payable to an adviser.

<sup>4</sup> The relevant fees and costs for each model is set out in the 'Additional explanation of fees and costs' in this document.

<sup>5</sup> The amount of this fee or cost may be negotiated. For more information, see 'Negotiation of fees or costs' under 'Additional explanation of fees and costs' in this document.

<sup>6</sup> For more information, see 'Underlying performance fees' under 'Additional explanation of fees and costs' in this document.

Type of fee or cost	Amount	How and when paid
<b>Transaction costs<sup>7</sup></b> The costs incurred by the scheme when buying or selling assets	<b>Managed Account transaction fee – listed securities</b> 0.15% of the value of each sale and each purchase of Australian listed securities and/or international securities.  PLUS  <b>Underlying transaction costs</b> Estimated to range from 0% to 0.0662% p.a. of the value of your investment in the model/s and depends on the model/s you select.	The 'Managed Account transaction fee – listed securities' is deducted from your managed account cash account at the time of the trade. <sup>8</sup>  Underlying transaction costs are not deducted from your managed account cash account. Rather, they are deducted from the investments held in your selected model.  In the case of investments in your managed account such as managed funds, the underlying transaction costs are reflected in the unit price of the relevant managed fund.
<b>Member activity related fees and costs (fees for services or when your money moves in or out of Netwealth Managed Account Service)<sup>9</sup></b>		
<b>Establishment fee</b> The fee to open your investment	Nil	Not applicable
<b>Contribution fee<sup>10</sup></b> The fee on each amount contributed to your investment	Nil <sup>11</sup>	Not applicable
<b>Buy-sell spread</b> An amount deducted from your investment representing costs incurred in transactions by Netwealth Managed Account Service	Nil <sup>11</sup>	Not applicable
<b>Withdrawal fee<sup>10</sup></b> The fee on each amount you take out of your investment	Nil <sup>11</sup>	Not applicable
<b>Exit fee<sup>10</sup></b> The fee to close your investment	Nil <sup>11</sup>	Not applicable
<b>Switching fee</b> The fee for changing models	Nil <sup>11</sup>	Not applicable

<sup>7</sup> For more information, see 'Transaction costs' under 'Additional explanation of fees and costs' in this document.

<sup>8</sup> The amount of this fee or cost may be negotiated. For more information, see 'Negotiation of fees or costs' under 'Additional explanation of fees and costs' in this document.

<sup>9</sup> See 'Additional explanation of fees and costs' in this document for other additional service fees, special request fees and incidental fees and costs that may apply.

<sup>10</sup> None of these fees and costs includes amounts payable to an adviser.

<sup>11</sup> We do not charge a contribution fee, buy-sell spread, withdrawal fee, exit fee or switching fee when you move your investments in and out of the Managed Account. However, if you make additional investment(s) or withdrawal(s) from your managed account, transaction costs may be incurred. See 'Transaction costs' under 'Additional explanation of fees and costs' in this document for more information.

## Example of annual fees and costs - Elston Growth 70 Portfolio

This table gives an example of how the ongoing annual fees and costs in Elston Growth 70 Portfolio can affect your investment over a 1-year period. You should use this table to compare this product with other managed accounts.

EXAMPLE – Elston Growth 70 Portfolio		Balance of \$50,000 with a contribution of \$5,000 during year <sup>12</sup>
Contribution Fees	Nil	For every additional \$5,000 you put in, you will be charged <b>\$0</b>
<b>PLUS</b>	Investment management fee of 0.46% p.a.	<b>And</b> , for every \$50,000 you have in the Elston Growth 70 Portfolio you will be charged or have deducted from your investment <b>\$410.60</b> each year
Management fees and costs <sup>13</sup>	+ Interest retained on the cash account of 0.0205% p.a.	
	+ Indirect costs of 0.3407% p.a.	
<b>PLUS</b>	Underlying performance fee of 0.0228% p.a.	
Performance fees <sup>14</sup>		<b>And</b> , you will be charged or have deducted from your investment <b>\$11.40</b> in performance fees each year
<b>PLUS</b>	Transaction fees of 0.0434% p.a. relating to the purchase of Australian listed securities.	<b>And</b> , you will be charged or have deducted from your investment <b>\$41.10</b> in transaction costs
Transaction costs <sup>15</sup>	+ Underlying transaction costs of 0.0388% p.a.	
<b>EQUALS</b>		If you had an investment of \$50,000 at the beginning of the year and you put in an additional \$5,000 during that year, you would be charged fees and costs of:  <b>\$463.10*</b>
Cost of the Elston Growth 70 Portfolio		<b>What it costs you will depend on the models you choose and the fees you negotiate.</b>

\* **Note:** This example is illustrative only and assumes you have chosen the Elston Growth 70 Portfolio. Fees and costs vary depending on the model you choose. The allocation to underlying investments may change depending on market movements and decisions made by the Model Manager. The 'Additional explanation of fees and costs' in this document includes estimated ongoing annual fees and costs for each model.

<sup>12</sup> This example assumes that there is a constant balance of \$50,000 throughout the year with \$5,000 invested at the end of the year.

<sup>13</sup> See 'Management fees and costs' under 'Additional explanation of fees and costs' in this document for more information on how these fees are calculated.

<sup>14</sup> See 'Performance fees' under 'Additional explanation of fees and costs' in this document for more information on how these fees are calculated.

<sup>15</sup> See 'Transaction costs' under 'Additional explanation of fees and costs' in this document for more information on how these fees are calculated. And, if you leave the Managed Account, additional transaction costs may apply depending on the assets you hold, see 'Transaction costs' under 'Additional explanation of fees and cost' in this document for more information.

## Cost of product for 1 year

The cost of product gives a summary calculation of how ongoing annual fees and costs can affect your investment over a 1-year period for all investment options. It is calculated in the manner shown in the Example of annual fees and costs.

The cost of product assumes a balance of \$50,000 at the beginning of the year with a contribution of \$5,000 during the year. (Additional fees such as an establishment fee or an exit fee may apply; refer to the Fees and costs summary for the relevant option).

You should use this figure to help compare this product with other products offered by managed investment schemes.

Managed Model	Model Code	Cost of Product
Elston Growth 50 Portfolio	MACC000092	\$475.45
Elston Growth 70 Portfolio	MACC000093	\$463.10
Elston Growth 85 Portfolio	MACC000094	\$445.30
Elston Growth 97 Portfolio	MACC000095	\$430.95
Elston Australian Large Companies Portfolio	MACC000096	\$283.30
Elston Income 50 Portfolio	MACC000894	\$485.90
Elston Income 70 Portfolio	MACC000895	\$469.95
Elston Income 85 Portfolio	MACC000896	\$445.45
Elston Australian Equities Income Portfolio	MACC000897	\$281.50

## Additional explanation of fees and costs

The following table provides additional information about the fees and costs for each of the models in the Managed Account offered under this Part 2 – Managed Models Booklet.

Managed Model	Model Code	Management fees and costs			Performance fees	Transaction costs	
		Investment management fee (p.a.)	Interest retained on the cash account (estimate p.a.)	Indirect costs (estimate p.a.)	Underlying performance fee (estimate p.a.)	Transaction fees (estimate p.a.)	Underlying transaction costs (estimate p.a.)
Elston Growth 50 Portfolio	MACC000092	0.4600%	0.0221%	0.3861%	0.0238%	0.0340%	0.0249%
Elston Growth 70 Portfolio	MACC000093	0.4600%	0.0205%	0.3407%	0.0228%	0.0434%	0.0388%
Elston Growth 85 Portfolio	MACC000094	0.4600%	0.0215%	0.2951%	0.0220%	0.0482%	0.0438%
Elston Growth 97 Portfolio	MACC000095	0.4600%	0.0221%	0.2512%	0.0215%	0.0614%	0.0457%
Elston Australian Large Companies Portfolio	MACC000096	0.4600%	0.0212%	0.0060%	Nil	0.0794%	Nil
Elston Income 50 Portfolio	MACC000894	0.4600%	0.0153%	0.3867%	0.0282%	0.0280%	0.0536%
Elston Income 70 Portfolio	MACC000895	0.4600%	0.0144%	0.3324%	0.0317%	0.0370%	0.0644%
Elston Income 85 Portfolio	MACC000896	0.4600%	0.0142%	0.2728%	0.0307%	0.0470%	0.0662%
Elston Australian Equities Income Portfolio	MACC000897	0.4600%	0.0138%	0.0036%	Nil	0.0856%	Nil

## Additional explanation of fees and costs (continued)

### Management fees and costs

#### Investment management fee

The investment management fee described in the table above is deducted from your managed account cash account and paid to us. The investment management fee is calculated based on the fee rates for the models you select and the amount you hold in those models.

#### Interest retained on the cash account

All investors' cash held in the Managed Account is pooled in one or more interest-bearing accounts with an Australian bank ('**pooled cash account**'). Each month we retain part or all of the interest earned on the pooled cash account. The interest retained is the difference between the amount of interest earned on the pooled cash account and the amount of interest we credit to investors' cash accounts and depends on the amount of cash held in the Managed Account and the models in which you invest. We set the amount of interest we retain so that the rate of interest credited to each investor's managed account cash account is equal to the current declared interest rates available on our website. The rate is variable and, as at the date of this document, is no less than 0.80% p.a. below the average target cash rate set by the Reserve Bank of Australia for the month (which is often referred to as the official cash rate ('**Official Cash Rate**')).<sup>16</sup>

The amount of interest we retain is deducted from the interest earned on the pooled cash account before interest is allocated to investors at the declared rate. This amount is not deducted out of your managed account cash account.

#### Indirect costs

Indirect costs are an estimate of the costs incurred on the underlying investments in a model and are set out in the table above under the 'Additional explanation of fees and cost' heading. Indirect costs are not charged by us in relation to the model/s and are deducted from the underlying investments in your selected model/s. In the case of underlying investments such as managed funds, indirect costs are reflected in the unit price of the relevant managed fund and may include (but are not limited to) management fees charged by the issuer of the underlying investments and certain recoverable expenses (such as legal, accounting, custody and regulatory compliance expenses).

#### Other fees and costs

We are entitled to recover certain expenses payable in relation to the operation of the Managed Account from your managed account. These expenses include, but are not limited to, audit fees, legal fees, accountancy fees, custody fees and fees or levies imposed by regulators. We do not currently intend to deduct any such operating expenses from your managed account, and we will provide investors with 30 days' notice prior to doing so.

### Performance fees

#### Underlying performance fees

In the case of underlying investments such as managed funds, the performance fees (if any) charged by the underlying fund managers are reflected in the unit price of the relevant funds. These fees are not deducted by us out of the assets of the Managed Account.

The total estimated annual performance fees charged by the underlying fund managers for each model, which are based on their average performance fee for the last 5 years, are set out in the table above under the 'Additional explanation of fees and cost' heading.

### Transaction costs

#### Transaction fees

##### Managed Account transaction fee – listed securities

Investments are bought and sold in your managed account when a rebalance occurs. When listed securities are bought or sold in your managed account, we charge the Managed Account transaction fee – listed securities of 0.15% of the value of each sale and each purchase. This fee is deducted from your managed account cash account at the time of the trade and is an additional cost to you.

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<sup>16</sup> The interest rate cannot be less than 0% p.a. even if the Official Cash Rate is less than 0.80% p.a. At the date of this document, the Official Cash Rate is 4.10% p.a. and the rate of interest is currently 3.30% p.a.

## Underlying transaction costs

### Buy-sell spread on underlying managed funds

Buy-sell spreads are incurred when purchasing and redeeming interests in managed funds. The responsible entity of the relevant fund is usually entitled to charge an amount to the member for the cost of purchasing or selling the managed fund's assets. These costs are an additional cost incurred at the time of the transaction and are usually reflected in the difference between the application price and withdrawal price of an interest in the managed fund. This is called the 'buy-sell spread'. Buy-sell spreads are generally used to fairly distribute the costs of buying and selling assets between those joining (in the case of buy costs), those leaving (in the case of sell costs) and the other investors in the managed fund. Buy-sell spread estimates for each model are included in the 'Underlying transaction costs' column as set out in the table above under the 'Additional explanation of fees and cost' heading.

### Other underlying transactional and operational costs

Some underlying investments may incur additional transactional and operational costs which may reduce the value of your investment. These costs arise from trading activities and may include brokerage on investments made by the underlying managed fund, buy-sell spreads incurred by the underlying managed fund, settlement costs, clearing costs and stamp duty on an investment transaction. In the case of investments in your selected model/s such as managed funds, the underlying transactional and operational costs are reflected in the unit price of the relevant managed fund. Other underlying transaction and operational cost estimates for each model are included in the 'Underlying transaction costs' column as set out in the table above under the 'Additional explanation of fees and cost' heading.

## Other costs

### Foreign exchange conversion costs

The exchange rates used for any purchase, sale, income receipt, corporate action, or any other foreign currency requirement in relation to international securities are the exchange rates provided to us by the third parties through which the conversion is settled.

## Estimated fees and costs

The estimates of fees and costs for each model are set out in the table above under the 'Additional explanation of fees and cost' heading. Generally, these estimates are based on the applicable model's holdings, fees, costs and transactions that have occurred for the model over a previous financial year. Where the model was not available over the previous financial year, the estimated fees and costs are based on the assets held in the model at its commencement or at a point in time. Future estimates may differ from past estimates.

## Negotiation of fees or costs

We may, at our discretion, negotiate the amount of the fees or costs where indicated in the above 'Fees and costs summary' table. You should contact us for further information regarding this.

Your Nominated Financial Adviser (if you have one) may negotiate the fees or costs. By using a financial adviser, you provide us with certain efficiencies which may be reflected in the negotiated fees or costs. If you change or remove your Nominated Financial Adviser, you may lose access to those negotiated fees or costs and the fees or costs set out in this document will subsequently apply to your managed account. Your financial adviser can provide you with more information about any negotiated fee or cost arrangements that they have agreed with us.

## GST on fees and costs

All fees and costs referred to in this document include GST (where applicable). We may be entitled to claim a reduced input tax credit ('RITC') on the GST payable on certain fees. If the Government changes the rate of GST or RITC or the method of determining the RITC, fees and costs deducted from your managed account may change.

## Changes to fees and costs we charge

Until you are notified otherwise, the fees and costs applying to the Managed Account will remain as set out in this document. We cannot charge more than the maximum fees permitted under the constitution of the Managed Account, which are:

- a management fee of up to 3% per annum of the gross value of the investments in your managed account; and
- a transaction fee of up to the greater of \$200 or 2% of the value of any transaction in your managed account.

We are also able to recover all expenses we incur in relation to the proper performance of our duties in respect of the Managed Account. We may, at our discretion, either waive or defer payment of any fees or costs payable to us. We will give at least 30 days' prior notice to investors of any proposed increase in fees or introduction of new fees for the Managed Account.

## Other payments and benefits paid or received by Netwealth

### Payments from Model Managers

We may receive an ongoing fee from a Model Manager for each model managed by them that is available in the Managed Account. This fee is for services in connection with making each model available. This is paid to us from the Model Manager's own resources and is not an additional cost to you. The fee is retained by us.

### Payments to Model Managers

If we appoint a Model Manager (and we are not ourselves the Model Manager), we may pay the Model Manager a component of the investment management fee (which may be up to 100% of the investment management fee) received by us in relation to each model they manage, for the ongoing provision of investment expertise and advice regarding the investments of the model.

### Incidental fees and costs

If we effect a transaction without buying or selling the relevant asset (for example, by netting transactions of different investors) we are entitled to retain the amount of any fee that would otherwise have been payable. You are charged the relevant fee(s) for the transaction as if the transaction had taken place without netting.

## Are our related parties paid fees?

Our related parties may perform various functions and services in relation to the Managed Account, subject to meeting any applicable requirements of the relevant law regarding transactions with related parties. Related parties may receive benefits from organisations, such as fund managers, including the opportunity to subscribe for securities. This is not done in competition with our clients or in a way that would adversely affect our clients. In all dealings in relation to the Managed Account, we deal with related parties on arm's length terms. Fees paid to our related parties in connection with the Managed Account are paid at no more than commercial rates.

Netwealth, as platform operator of Netwealth Wealth Accelerator and administrator of Netwealth Super Accelerator, receives administration fees based on amounts invested in the Managed Account through the relevant platform service. You should refer to the disclosure documents for the relevant platform service.